

How buying from China through Cambridge China Bridge works

A one-page summary for procurement, finance and management teams. You contract with a UK company, pay in pounds and receive a UK VAT invoice; our own staff in China find and check the factory, follow production and inspect the goods before they ship.

<https://camchinabridge.co.uk/procurement-brief/>

Who we are

- Cambridge China Bridge is the trading name of Piggy Pineapple Ltd, a UK company registered in England and Wales, in Cambridge and London.
- Buying from Chinese factories since 2021, for our own businesses and for clients on the same terms.
- Our own staff are based in China, at two bases: the Pearl River Delta (Guangzhou, Shenzhen, Dongguan) and the Yangtze River Delta (Shanghai, Zhejiang, Jiangsu). They visit factories themselves.

From enquiry to delivery

Step	What happens	What you receive
1 Brief	You send the product, drawings or sample, quantity, target price and delivery address, with your NDA and supplier onboarding form if you use them. We sign your NDA before you share designs.	Your NDA signed, your onboarding form completed, and an agreed brief: product, destination, volume, drawings or samples, and your approval gates.
2 Supplier search and verification	Our staff in China shortlist factories that already make similar products and check their identity, ownership, production capability, capacity and any subcontracted processes.	What we found for each factory, including whether it is a factory or a trading company, and a factory-audit report to the agreed scope where one is needed.
3 Samples	Samples are made and checked against the brief; for engineered parts, first-article measurements are agreed. Production starts only after you approve a sample.	Samples sent to you; the approved sample is kept as the reference for production and inspection.
4 Quote and contract with our UK company	We quote one landed price in pounds, or an itemised or direct-import quote; the quote names whether we are the seller or your agent. You place the order with our UK company under an English-law contract.	A written quote with the specification, inspection scope and delivery terms, a contract under English law, and bank details for our UK bank account.
5 Production and pre-shipment inspection	Our staff follow production and inspect the goods before they ship, or an independent inspection company does when you require one. A failed inspection means the goods are held for rework and re-inspection, and you decide when they ship.	The inspection report from the issuer agreed in advance, and the shipment released only on your approval.
6 Shipping and customs	Freight, UK customs clearance, duty and import VAT are handled, and the container loading can be checked.	The shipping documents for the consignment and the product's compliance documents, such as test reports and the Declaration of Conformity where the product needs one.
7 Delivery and reorders	The goods are delivered door to door to your UK address. Repeat orders follow the same agreed specification, inspection and release controls, planned against your forecast.	A UK VAT invoice from our UK company, and a reorder plan against your annual forecast.

Payment and contracting

- You contract with a UK company under English law, so your recourse is with a UK company.
- You pay in pounds sterling to a UK bank account and receive a UK VAT invoice.
- You do not need to be the importer: the factory, the shipping and UK customs are handled on our side.
- £0 sourcing fee or commission on the goods order; our margin is in the quoted landed price. An itemised quote showing the factory price and our margin separately, or a direct import with us as your agent, is available.
- Audits and inspections are usually included in the quote for an order placed with us; complex checks that need a third party are charged extra, agreed first.
- The factory's own sample charge, courier costs, extra travel you ask for and third-party testing are passed on at cost, agreed in writing first.
- No minimum order on our side; the factory's own minimum applies separately.
- If your contract requires a specific insurance cover, we put it in place before the order starts.

Company details

Registered company name	Piggy Pineapple Ltd
Trading as	Cambridge China Bridge
Companies House number	14385590
UK VAT number	GB488899780
Registered office	1 Anglers Way, Cambridge, CB4 1TZ, United Kingdom
Incorporated	29 September 2022
Contact	Bono Xu, Cambridge & London
Email	enquiries@camchinabridge.co.uk
Phone	07410367251
Website	camchinabridge.co.uk

Next step

Send the product, quantity and delivery address, with your NDA or supplier onboarding form if you use one. For an off-the-shelf product delivered to the UK, a free landed-price comparison comes back within 72 hours; a custom or OEM product takes about three weeks to quote.